

## FAST FACTS



### Fast Figures

	United States	Global
Revenues US\$	1.5 billion	4.6 billion
Personnel	8,000	42,000
Offices	58	729

\*As at 30 September 2015

# United States



**Mike McGuire**  
CEO

*“Grant Thornton LLP is the US member firm of Grant Thornton, one of the leading global accounting organizations, with member firms including more than 42,000 people across over 130 countries. The US firm unites with all member firms in ‘living’ our global values: unite through global collaboration, demonstrate leadership in all we do, promote a consistent culture of excellence, act with agility, ensure deep respect for people and take responsibility for our actions. For Grant Thornton member firms, integrity and excellence are consistent, cultural values.”*

**Mike McGuire**

### Who we are

Grant Thornton LLP is the US member firm of Grant Thornton International Ltd, one of the world’s leading organizations of independent audit, tax and advisory firms. The firm was founded in 1924 as Alexander Grant & Co. In 1980, we joined with other international accounting firms to form Grant Thornton International Ltd.

### How we work

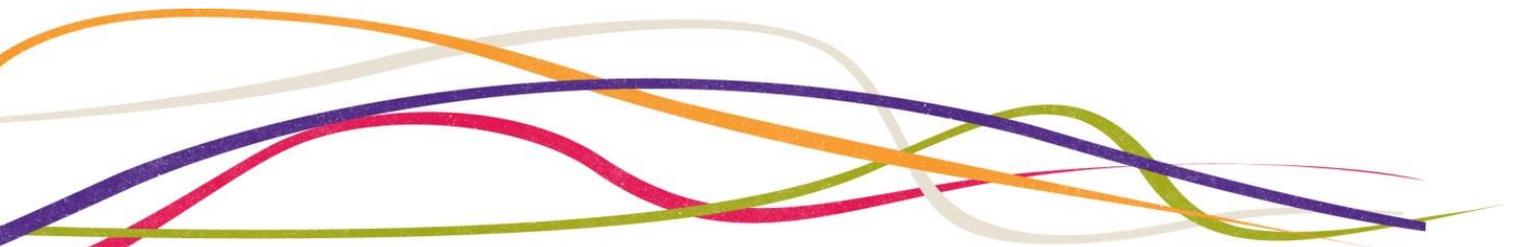
Our people and our services are built around our clients’ locations, service needs and industries. Collaboration and coordination across the geographic, service-line/industry matrix enables us to provide the personalized attention and high level of client service for which Grant Thornton is known.

Grant Thornton in the US has international business centers (IBCs) that act as a gateway to the resources of Grant Thornton globally. IBCs are led by experts in international business, familiar with servicing clients globally across our member firm network. They coordinate this expertise to serve clients across borders.

### Why Grant Thornton

#### *Better client service*

Our clients receive more attention and better service. The Performance Improvement Company, a third-party research firm, says, “Compared to the Big Four, Grant Thornton scores were not only higher, but so much higher that they were statistically significant in every one of the nine criteria.” **Benefit:** a better experience.



### *More partner face time, greater ROI*

Grant Thornton provides greater partner and manager interaction with clients. Our partner-to-staff ratio is almost 1:9. Compare that to the leverage models of most of the other large CPA firms - 1:11.5. This means our partners' knowledge and consultation is always available and used in a way that is more beneficial and cost-effective. This staffing approach is smart. It's lean. It's how we make sure we get the work done.

Our clients get more one-on-one time with our partners and faster responses to the critical issues that impact their operation. With more on-the-ground time on site, our partners gain valuable knowledge about our clients' environment. **Benefit:** solutions that are practical, actionable and increase return on investment.

### *It's the best of both worlds*

We're a big organization. Our clients can expect the resources, skills and experience of a much larger firm, but with the accessibility and attention of a much smaller firm. **Benefit:** the best of both worlds.

### *Bottom line*

We have what it takes to help our clients' bottom line. Our combination of size, depth of experience, infrastructure and service methodology give us an advantage over other accounting firms. We are uniquely positioned to serve our clients' present and future needs in a very proactive way.

### **Our clients include**

- 43% of companies on the 2014 Fortune 1000 list
- 50% of companies on the 2014 Fortune 500 list
- 58% of companies on the 2014 Fortune 100 list
- 31% of companies on the Russell 2000 list
- auditor of 7% of companies on the Russell 2000 list (Largest non-Big 4 auditor of Russell 2000)
- 57% of Dow Jones industrial companies
- 43% of companies on the S&P 500
- 49% of the Forbes Global 100 (U.S. companies)
- More than 80 companies who have completed successful IPOs in the past 10 years
- more IPOs than any other accounting firm outside of the Big Four
- nearly double the IPOs of our next largest peer

### **Awards we've won**

- Crain's Chicago Business 'Best Places to Work'
- Vault.com's 'Accounting 50' Top 5 accounting firm
- Working Mother's 'Best Companies'
- Training magazine's 'Top 125'

As part of leadership in the profession and our ethical responsibility on behalf of the public interest, Grant Thornton has publicly supported positions aimed at

### **What we do**

We offer a range of services including:

#### **Audit/Assurance**

- employee benefit plan audits
- financial statement audit
- IFRS reporting
- international audit services
- public finance.

#### **Tax**

- compensation & benefits consulting
- expatriate tax
- federal tax advisory & compliance
- international tax advisory & compliance
- private wealth services
- state and local tax advisory & compliance
- tax accounting & risk advisory services.

#### **Advisory**

- business strategy
- forensics, investigations & litigation
- governance, risk & compliance
- information technology
- mergers & acquisition
- performance improvement
- restructuring & turnaround
- transaction advice
- transaction support
- valuations.

#### **Other services**

Public sector advisory and audit services to governments and international organisations:

- financial solutions
- financial statement audits
- performance management solutions
- systems solutions.

### **Our global organisation**

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. These firms help dynamic organisations unlock their potential for growth by providing meaningful, actionable advice. Proactive teams, led by approachable partners in these firms, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 42,000 Grant Thornton people, across over 130 countries, are focused on making a difference to clients, colleagues and the communities in which we live and work.

enhancing the quality and transparency of financial reporting. These opinions have taken the form of participation in public forums and professional bodies, by-line articles, white papers and editorials. Our thought leadership has been addressed to all stakeholders (including regulators and legislators). Some of the firm's leadership positions have included authoring and publishing a white paper on Grant Thornton's Five-Point Plan to Restore Public Trust. The firm has also strongly supported:

- principles-based accounting
- comprehensive review of lease accounting rules
- retaining Sarbanes-Oxley section 404 requirements for all public companies
- use of Enhanced Business Reporting through the better use of key performance indicators
- use of Extensible Business Reporting Language (XBRL)
- support for use of IFRS nationally and internationally

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