

# Pakistan (Advisory)



**Shahid Ahmed Khan**  
Managing partner

## Who we are

Established in 1989, Grant Thornton Consulting (Pvt.) Limited provides services, principally in areas of transaction advisory, corporate finance, strategy and growth, structured finance, restructuring, governance risk and compliance, social policy, human resource management, organisational development and technology solutions.

## Where we are

We have offices at Islamabad, Karachi and Lahore.

## How we work

We operate under the principles of corporate responsibility and professional integrity. Our partners have extensive experience in their respective fields. With leadership and supervisory role in Grant Thornton Consulting Bangladesh and the Grant Thornton Afghanistan operations, we also work closely with other Grant Thornton member firms globally to provide reach together with local knowledge.

## Our clients

We are an 'A' rated firm that provides services to over 500 clients ranging from large multinationals and quoted companies to medium sized enterprises, non-governmental organisations and donor agencies, etc.

## FAST FACTS



### Fast Figures

	Pakistan	Global
Revenues US\$	2.5 million	4.7 billion
Personnel	70	40,197
Offices	3	725

\*As at 30 September 2014

We are committed to provide services with high performance standards. Our partner-led approach has had multiple advantages, personal and team commitment, greater client satisfaction and maintaining effective communication with clients.

## What we do

We provide a range of services including:

### Advisory

#### Business risk

- internal audit services
- process assessment and internal controls
- technology development and information services.

#### Financial advisory

- lead advisory
- transaction services
- valuations
- restructuring and reorganisation
- corporate finance.

### Other services

#### Technology

- products and support services
- solutions
- strategy.



## Strategy and growth

- market research
- diagnostic studies and suggesting growth options
- business strategy development
- review of business and operational policies
- cost management and improvement of profitability.

## Human resources and organisational development

- executive search (top management level)
- leadership development & assessment
- HR audit
- policy and procedures development
- job analysis and evaluation
- employee satisfaction surveys
- performance management systems
- management training.

## Social policy

- field research
- monitoring and evaluation
- gender strategies
- capacity building
- poverty alleviation strategies
- grants management
- project management
- policy formulation
- institutional development.

## IT advisory

- our technology practice addresses a broad range of process, technology and organisational needs, using our extensive experience - from strategy, through design, development, implementation, managed services, support activities and upgrades
- using hands-on product experience, deep functional knowledge, and industry insights, we successfully deliver integrated, cost-effective, scalable solutions
- our software product offerings include:
  - Consumer Asset Management System (CAMS)
  - Collection Management System (CMS) – can be integrated through open standard interfaces to other systems, including core banking solutions such as Temenos and Flexcube
- mobile financial services
- cyber security and IT forensics.

## Our global organisation

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. These firms help dynamic organisations unlock their potential for growth by providing meaningful, actionable advice. Proactive teams, led by approachable partners in these firms, use insights, experience and instinct to understand complex issues for privately owned, publicly listed and public sector clients and help them to find solutions. More than 40,000 Grant Thornton people, across over 130 countries, are focused on making a difference to clients, colleagues and the communities in which we live and work.

## Contact us

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